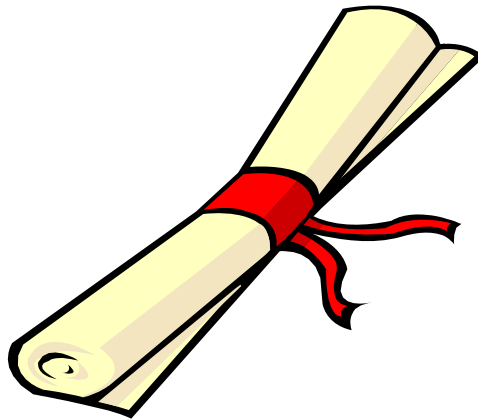


# Curriculum Vitae

English



*Artur Lourenço Neves Almeida da Silva*

Maputo, January 2008

## **CV Coversheet / General introduction**

**ARTUR LOURENÇO NEVES ALMEIDA DA SILVA**, born in Pemba (Cabo Delgado), on 04 September 1958, of Mozambican nationality. I live in Maputo, on Av. Mao Tse Tung, 57 / flat 15; married and with a son.

In 1977, having completed the 10<sup>th</sup> Class of the secondary education (former system), attended and completed the teachers training course for the subject matters Mathematics and Physics, at the Eduardo Mondlane University, Education Faculty, after which I taught in Nampula and in Maputo, in the years 1978, 1979 and 1980.

In 1985, joined the Industrial Institute, where I completed in 1989 the Mechanics intermediate level course, thus achieving the degree of “Technical Engineer”. With that rank, I worked for BP-Mozambique as assistant to the Head of the Maintenance Department; for LAM (Mozambique Airlines) as Assistant to the Head of the General Workshop; for SITEL – Technical Assistance to Lifts(UK)/Elevators(US) as Technician in the Maintenance Department and later on as Head of the Commercial Department; and for SOCIMOL – Sociedade Comercial e Industrial de Moagens (Commercial and Industrial Milling Company) as Head of the Maintenance Department.

In 2001 I obtained the degree in Business Administration and Management from ISPU (“Instituto Superior Politécnico e Universitário”). Before completing the course, still as a Bachelor, worked for SDL – Suíça Distribuidora, Lda, as financial manager, with the responsibility for the economic and financial management of the company’s local office, control over the company’s bank accounts, stock management and supervision of all the import operations, guiding the team in the establishment of credit lines with banks and with clearing agents for the receipt of goods upon their arrival. Was also responsible for the elaboration of project appraisals for company’s own investment initiatives or participation in larger investment operations.

Between 2001 and 2005 worked as Economist in a World Bank project for entrepreneurial an business development (the “PoDE” project), aimed at the private sector. Was in charge of the management of the Credit Line, with a ceiling of USD 10 million, giving advice on Investment Projects, in the scope of the Credit Line or Institutional Support, and also appraised training projects for enterprise development.

From July 2005 up to the present I have been working as free lance Consultant, undertaking consultancies for financial institutions such as GAPI SARL, regarding credits and investments.

In 2006, between Mai and December, I integrated the consulting team in the scope of the Business, Investment and Employment Promotion Programme, covering four provinces of northern Mozambique, designated as Millennium Challenge Account Mozambique, representing “Austral, Consultoria e Projectos”. I integrated also the consulting team with Booz Allen, Hamilton (American Company) for Pre Viability Study of Roads in Nampula Province (Mozambique) for Millennium Challenge Corporation - Millennium Challenge Account Mozambique

# CURRICULUM VITAE

## PERSONAL DATA:

Name: **ARTUR LOURENÇO NEVES ALMEIDA DA SILVA**  
Marital status: Married, one child.  
Nationality: Mozambican  
Profession: **Administration and Management (Economist)**  
Date of birth: 1958, September 04<sup>th</sup>  
Residence: Maputo  
Contacts (Maputo): Phones (258) 21 499 408; cell +258 82 325 900 0  
e-mail: [arturbuda@gmail.com](mailto:arturbuda@gmail.com) ; [a.silva@tvcabo.co.mz](mailto:a.silva@tvcabo.co.mz)



## KEY EXPERIENCE

Mr. Artur Silva has experience in the management of industrial and general service companies. He worked at industrial companies like Head of the Maintenance Department, in charge of the of the maintenance and the stocks management of raw materials and spare parts. He worked at the private companies like Financial manager in charge of Financial and economic management of the company, controlling of all the company's bank accounts and stocks management of goods for sale, and supervision the work for all goods imports (guiding the opening of Credit letter at banks and Customs when goods arrives). In charge was also the Analysis and appraisal of projects, in relation with company investments or social participation in other investments.

Mr. Artur Silva also worked like a Project Economist at the World Bank Entrepreneurial Development Project (PoDE), for **Private Sector** – managing the project's Credit Line with a ceiling of US\$10 million, appraising Investment Projects for the credit line as well as for Institutional Support and Matching Grants. Collaborates closely with procurement, in the preparation of Specifications and the launching of all the tenders for purchase of goods and equipment, as well as providing advice. Also monitors the implementation of the HIV/AIDS programme at a Social Component of PoDE.

In 2006 I integrated the consulting team in the scope of the Business, Investment and Employment Promotion Programme, covering four provinces of northern Mozambique, designated as Millennium Challenge Account Mozambique, representing “Austral, Consultoria e Projectos”.

I integrated also the consulting team with Booz Allen, Hamilton (American Company) for Pre Viability Study of Roads in Nampula Province (Mozambique) for Millennium Challenge Corporation - Millennium Challenge Account Mozambique.

## QUALIFICATIONS

- 2001      **Administration and Management of Companies**, ISPU (Instituto Superior Politécnico e Universitário), **Diploma Degree** ("Licenciatura");
- 1985      **Mechanics Technical Engineer**, Instituto Industrial de Maputo
- 1977      **Secondary Education Teacher**, (Teacher training course) – **Education Bachelor**, by Eduardo Mondlane University, Education Faculty (Subject matters: Mathematics, Physics and Chemistry) ;
- 1976      Grammar School's 11<sup>th</sup> Finished, Josina Machel Secondary School

## TRAINING COURSES:

- 1986      **Project economic assessment course** - Eduardo Mondlane University
- 2003      **Procurement course** by *Exame* at Durban, SA, Institution approved by World Bank

## EMPLOYMENT RECORD:

- 2005 - 2008      **Independent Consultant**
- Consultant for a Pre viability Study for Roads in Nampula Province, representing Austral, Consultoria e Projectos, and integrating a team with Booz Allen, Hamilton for Millennium Challenge Corporation.
  - Consultant, undertaking consultancies for financial institutions such as GAPI SARL, regarding credits and investments.
  - integrated the consulting team in the scope of the Business, Investment and Employment Promotion Programme, covering four provinces of Northern Mozambique, designated as Millennium Challenge Account Mozambique, representing Austral "Austral, Consultoria e Projectos".
  - Viability Studies for investments for private companies

2001 - 2005 **Project Economist**

**Institution:** PoDE – Projecto para o Desenvolvimento Empresarial (Project for Entrepreneurial Development, a World Bank Project)

**PoDE funding:**

- World Bank
- NORAD (Norwe Agency for Development)
- DFID (Ireland Department for International Development)
- EU (European Union)
- Mozambique Government

**PoDE beneficiaries:**

- MIC (Ministry of Industry and Commerce)
- MITUR (Ministry of Tourism)
- CPI (Investment Promotion Center)
- CTA (Confederation of Mozambique Economic Associations)

**Job Description:**

- Management of PoDE's Credit Line, with a ceiling of US\$10 million;
- Analysis and Appraisal of Investment Projects, submitted for credit;
- Assessment of the Credit Line performance and elaboration of improvement proposals;
- Elaboration of debt pay-off proposals for indebted institutions;
- Elaboration of proposals for improvement of the bonus system foreseen in the Project Agreement;
- Analysis and appraisal of Capacity Building Projects towards the concession of grants for Institutional Support to state institutions (Ministries);
- Analysis and appraisal of Capacity Building Projects towards the concession of grants for workers' training, in the form of Matching Grants;
- Close collaboration with the procurement service in the elaboration of Specifications and the launching of all the tenders for purchase of goods and equipment, as well as provision of advice to all PoDE beneficiaries;
  
- Monitoring of the implementation of the HIV/AIDS programme foreseen in the Social Component of PoDE;
- Preparation of PoDE's quarterly and annual reports;

- Elaboration of PoDE's quarterly and annual budgets, including the budgets for beneficiaries (Ministry of Commerce and Industry, Ministry of Tourism, Investment Promotion Centre and Confederation of Economic Associations);
- Advisory assistance in the elaboration of the budgets of the Ministry of Commerce and Industry, Ministry of Tourism and Confederation of Mozambique Economic Associations;
- Advisory assistance in the elaboration of the training plans for workers and managers in the Ministries of Tourism and of Commerce and Industry.

1999 - 2001 **Administrative and Financial Manager**

**Institution:** Suíça Distribuidora, Lda (private company trading in office equipment)

**Job Description:**

- Financial and economic management of the company, with a Turnover of US\$1,200,200/year;
- Guiding and supervision of all goods imports (Credit letter at banks, Customs);
- Control over all of the company's sales;
- Control of all the company's bank accounts;
- Analysis and appraisal of projects, in relation with company investments or social participation in other investments.

1994 – 1998 **Head of the Maintenance Department**

**Institution:** SOCIMOL, SARL - Sociedade de Moagens, Sociedade Anónima (private company in the field of food processing)

**Job Description:**

- Elaboration and management of the maintenance budget, in the amount of US\$400,000/year;
- Maintenance of the buildings and the wheat mill, with a milling capacity of 250 tons / day;
- Elaboration and management of the stock plan (spares for replacement of mechanical parts);
- Maintenance of the company's vehicles.

1992 - 1994 **Head of the Commercial and Maintenance Department**

**Institution:** SITEL (company dealing with assembly and technical assistance to lifts)

**Job Description:**

- Promotion and management of maintenance contracts for technical assistance to lifts in residential, office and industrial buildings.
- Elaboration of lift rehabilitation, repair and maintenance plans;
- Elaboration of the six-monthly and annual reports of the department.

1988 - 1991 **Deputy Head of the LAM General Workshop**

**Institution:** LAM – Mozambique Airlines (public civil aviation company)

**Job Description:**

- Maintenance of:
  - ❖ the so-called “land-based equipment”;
  - ❖ the equipment to load / unload goods on planes;
  - ❖ the plane supporting tractors;
  - ❖ plane access staircases;
  - ❖ the company’s vehicles;

1986 - 1997 **Deputy Head of the Maintenance Department**

**Institution:** BP Moçambique – British Petroleum

**Job Description:**

- Maintenance and repair of:
  - ❖ the fuel storage tanks;
  - ❖ the company’s pumps for transportation of water and of fuel;
  - ❖ the steam boiler;
  - ❖ the industrial oil plant;
  - ❖ the servicing pumps with clients of BP Mozambique (fuel stations).

1978 – 1981 **Teaching experience:**

1978-1979 ➤ Teacher of Physics and Chemistry, «3 de Fevereiro» Industrial School,

1980-1981 ➤ Teacher of Physics, «Francisco Manyanga» Grammar School, Maputo

**KNOWLEDGE OF LANGUAGES:**

- A Portuguese- mother tongue, very good
- English- reading, writing and speaking, fairly good
- French – reading, writing and speaking, fair
- Spanish - Reading, fair

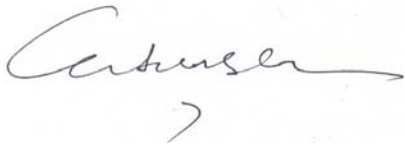


## COMPUTER KNOWLEDGE:

Windows 2000, XP , Internet, e-mail, Word , Excel, Power Point and MS Project

I, the undersigned, certify that to the best of my knowledge, this biodata correctly describe my qualifications, my experience and me and certify my availability for this assignment.

Maputo, January, 2008



---

Artur Lourenço Neves Almeida da Silva